

JAVIER INOSTROZA

Operations & Supply Chain Specialist · Industrial Engineer · Process Improvement & Digital Builder

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Full current Australian work rights (temporary visa) Seeking DAMA / skilled regional (491/190) sponsorship English: Proficient (IELTS 7+ / PTE 65+) Engineers Australia assessment in progress — ANZSCO 233511

PROFILE

Industrial Engineer with 4+ years improving operations, cutting cost and standardising processes across high-volume port and shipping environments — including a **17-port network** and a **USD 6M business unit**. Blends commercial, supply chain and digital-build skills to turn operational complexity into measurable efficiency and margin gains. Based in Townsville, focused on North Queensland's port, mining and agri-processing supply chains.

EXPERIENCE

Founder & Developer FlowManager QLD · Supply Chain Intelligence Platform · flowmanagerqld.com 2025 – Present

- Founded and built an end-to-end **North Queensland port & supply chain intelligence platform** — from product design to a live, free, open-intelligence platform used as a working proof-of-work.
- **Mapped 30+ port and supply chain workflows** across mining, agriculture and freight to expose bottlenecks and process-visibility gaps.
- Delivered the full platform solo using **AI-assisted development**, validated through discovery with **25+ regional stakeholders**.

Key Account Manager — Asia Trade TPS Container Terminal, Chile 2024 – 2025

- Optimised berth, yard and gate resource allocation through demand and workflow analysis, **improving vessel turnaround by 15%**.
- Resolved cross-functional bottlenecks and built KPI and margin reporting that drove service-level and cost decisions.

Project Engineer — Operations Ultramar Shipping Agency, Chile 2022 – 2023

- Standardised port-call and budgeting operations across **17 ports** and a **USD 6M unit serving 50+ users**.
- Built a cloud-based data system (MS 365 + Excel VBA) with validation protocols, **cutting manual-input errors by 50%**.
- Led annual budgeting and rebuilt complex cost models; trained ~50 agents and authored the adoption manual.

Data Analyst — Market Intelligence Ultramar Shipping Agency, Chile 2021 – 2022

- Built Power BI models on large operational datasets, surfacing optimisation opportunities and supporting commercial tenders.

EDUCATION

Bachelor of Industrial Engineering Universidad Adolfo Ibáñez, Chile 2020

Five-year professional programme — operations research, process optimisation, cost engineering and logistics systems.

CORE SKILLS & TOOLS

Operations: Process optimisation · Bottleneck & throughput analysis · Continuous improvement (Lean / DMAIC) · Operations planning · KPI design

Commercial & Analytics: Key account management · Cost & financial modelling · Budgeting & forecasting · Stakeholder management · Tender analysis

Digital & Tools: N4 · SAP · Claude Cowork · Airtable · Python · Power BI · Power Automate · SQL

Languages: English — Proficient (IELTS 7+ / PTE 65+) · Spanish — Native